

11/2/15

**Subject:-** Policy guidelines for procurement of Stores, Rate Contracts and Turnkey Contracts -negotiation there of

No.2/2/2010-4-IB-II Dated 9-2-2015

It is hereby ordered to add the following Note after clause 4(iv) of Policy Guidelines issued vide G.O. No. 2/2/2010-4-IB-II dated 18.06.2013 and Clause 3(i) of Policy Guidelines issued vide G.O. No.2/2/2010-4-IB-II dated 16.6.2014 :-

**Note:-**

In case of such items/equipments, where Annual Maintenance Contract (AMC)/Comprehensive Maintenance Contract (CMC) have been asked for, the negotiation could be held up to L<sub>3</sub> bidder where either the basic rate of item/equipment of L<sub>2</sub> / L<sub>3</sub> bidder or the total Life Cycle Cost (including AMC/CMC charges) of L<sub>2</sub>/ L<sub>3</sub> bidder are within 5% of the L<sub>1</sub> quote.

The Clause no. 4(iv) of G.O. no.2/2/2010-4-IB-II dated 18.06.2013 and the Clause no. 3(i) of G.O. no. 2/2/2010-4-IB-II dated 16.06.2014 is amended to the above stated extent. Further, these guidelines shall be applicable to all cases of Rate Contracts, fixed quantity purchases of Stores & Goods and Turnkey projects to be considered by the HPPC and other Purchase Committees after the date of issue of these guidelines.

Devender Singh  
Principal Secretary to Government of Haryana,  
Industries & Commerce Department

Endst. No. 2/2/2010-4-IB-II

Dated, the 9-2-2015

A copy is forwarded to the following for information and necessary action:-

1. All the Administrative Secretaries to Government of Haryana.
2. All the Heads of Departments.
3. All the MDs/CEOs of Boards and Corporations.
4. All the Divisional Commissioners in the State of Haryana.
5. All the Deputy Commissioner in the State of Haryana.
6. Registrar, Punjab & Haryana High Court.

Ram Singh  
Superintendent Industries -II,  
for Principal Secretary to Government of Haryana,  
Industries & Commerce Department

Government of Haryana  
Department of Industries & Commerce  
Directorate of Supplies & Disposals

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Endst. No. 2/2/2010-4-IB-II

Dated, the 9-2-2015

✓ A copy each is forwarded to the Senior Secretaries/Secretaries/ Private Secretaries to the Chief Minister/ Ministers for kind information of the Chief Minister/ Ministers.

*Ram Singh*  
Superintendent Industries -II,  
for Principal Secretary to Government of Haryana,  
Industries & Commerce Department

Endst. No. 2/2/2010-4-IB-II

Dated, the 9-2-2015

A copy is forwarded to the followings for information and necessary action:-

1. Director, Supplies & Disposals, Haryana, Chandigarh.
2. The Principal Accountant General (Audit), Haryana, Sector-33, Chandigarh.

*Ram Singh*  
Superintendent Industries -II,  
for Principal Secretary to Government of Haryana,  
Industries & Commerce Department